

SYMPHONY LIMITED

Data Sheet : Performance Analysis for the Quarter Ended on June 30, 2016

(Rs. in Lacs)

Particulars	Q1 FY17 Apr-Jun2016	Q4 FY15 Apr-Jun2015	FY16 Jul-Mar2016 (Refer Note No. 2)
i) Sales & Profitability			
Sales	15,215	11,049	41,367
Y-O-Y Growth %	37.7%		
Other Operating income	45	28	118
Income from Operations(net)	15,260	11,077	41,485
Y-O-Y Growth %	37.8%		
Other Income	494	946	1,949
Gross Revenue	15,754	12,023	43,434
Y-O-Y Growth %	31.0%		
Gross Margin(Sales - Material Cost) Value	8,799	6,322	22,667
EBITDA	4,394	2,963	17,176
PBT (Rs. Lacs)	4,317	2,890	16,949
Y-O-Y Growth %	49.3%		
Tax (%)	27.9%	24.3%	27.4%
PAT (Rs. Lacs)	3,114	2,226	12,300
Y-O-Y Growth %	39.9%		

ii) Secondary Segmentwise Revenue and Results

Segment Revenue	Value	Value	Value
<i>India</i>	13,404	10,092	36,787
<i>Rest of the world</i>	1,811	957	4,580
Total	15,215	11,049	41,367
Segment Results (Profit before Interest and Taxes - PBIT)			
<i>India</i>	3,533	2,508	15,056
<i>Rest of the world</i>	784	384	1,901
Total	4,317	2,892	16,957

iii) Margins

Gross margin (%) of Sales	57.8%	57.2%	54.8%
EBITDA (%) of Gross Revenue	27.9%	24.6%	39.5%
PBT (%) of Gross Revenue	27.4%	24.0%	39.0%
PAT (%) of Gross Revenue	19.8%	18.5%	28.3%

iv) Capital Employed

Air Coolers	10,084	4,413	12,758
Corporate Funds (Treasury Investments)	23,824	24,606	18,037
Return % on Capital Employed (PBIT) (For the quarter & respective period) - Not Annualised			
Air Coolers %	43.6%	22.4%	222.5%
Corporate Funds %	1.5%	3.5%	5.4%
Dividend : (A) Interim Dividend	75.0%	-	1250.0%
(B) Final Dividend	-	500.0%	-

Notes :

1 The Board of Directors in their meeting held on July 26, 2016 has considered, approved and recommended a bonus issue of one equity share for every equity share (1:1) held as on a record date to be determined. The bonus issue of equity shares will be subject to approval by the shareholders and any other applicable statutory and regulatory approvals.

2 In view of the provision of Companies Act 2013, from previous year the Company has changed its accounting year to March ending instead of June ending as informed earlier. Accordingly previous accounting year was of nine months ended on March 31, 2016.

3 Segment Profit (PBIT) % on Capital Employed has been calculated on average monthly Capital Employed.

4 Investment of Corporate Funds includes investment in Growth Mutual Funds and Fixed Maturity Plans, income of which is accounted on maturity / distribution of dividend.